

BCFGA Budget 2021	2019	2020	2020	2020 Budget-Actual	2021	2020-2021 Interyear
Version 2.1 - February 25, 2021	Actual	Budget	Actual	Variance	Budget	Variance
	B	C	D	D-C	E	E-D
Income						
Industry Levies						
Associate Membership Fees	\$1,550.00	\$2,500.00	\$2,730.99	\$230.99	2,700	0
Direct Billed Membership Fees	\$18,857.13	\$40,000.00	\$19,334.48	-\$20,665.52	21,000	1,700
Okanagan Tree Fruit Cooperative	\$181,136.29	\$150,000.00	\$166,554.40	\$16,554.40	152,000	-14,600
Total Industry Levies	\$201,543.42	\$192,500.00	\$188,619.87	-\$3,880.13	175,700	-12,900
Other Income						0
Dividend Income	\$495,000.00	\$175,000.00	\$150,000.00	-\$25,000.00	381,150	231,200
Interest Income	\$1,644.35	\$1,500.00	\$489.45	-\$1,010.55	500	0
Other Income	\$12,433.98	\$12,000.00	\$13,266.34	\$1,266.34	12,000	-1,300
Total Other Income	\$509,078.33	\$188,500.00	\$163,755.79	-\$24,744.21	393,650	229,900
Project Income						0
Administration Revenue	\$121,737.60	\$175,000.00	\$87,735.09	-\$87,264.91	125,000	37,300
BCFGA Special Projects	\$52,426.28	\$125,000.00	\$145,210.26	\$20,210.26	104,000 [1]	-41,200
CAP - Industry Contributions CRADA	\$230,478.00	\$230,000.00	\$0.00	-\$230,000.00	230,000	230,000
CAP Program	\$760,937.00	\$761,000.00	\$551,285.50	-\$209,714.50	761,000	209,700
Total Project Income	\$1,165,578.88	\$1,291,000.00	\$784,230.85	-\$506,769.15	1,220,000	435,800
Total Income	\$1,876,200.63	\$1,672,000.00	\$1,136,606.51	-\$535,393.49	1,789,350	652,700
Less Operating Expenses						
Inspection and Consulting	\$29,340.00	\$32,000.00	\$24,119.70	-\$7,880.30	28,000	3,900
Scholarship & Bursaries	\$1,000.00	\$3,500.00	\$3,500.00	\$0.00	3,000	-500
Board Honorariums						
Governance Board Honoraria/PPP	\$19,907.74	\$20,000.00	\$17,792.28	-\$2,207.72	20,000	2,200
Total Board Honorariums	\$19,907.74	\$20,000.00	\$17,792.28	-\$2,207.72	20,000	2,200
Board Operations						
Governance Board Meeting & Meal Expe	\$1,291.46	\$1,600.00	\$1,887.10	\$287.10	1,000	-900
Governance Board per diems	\$31,340.49	\$31,000.00	\$23,839.69	-\$7,160.31	21,000	-2,800
Governance Board Travel/Meals/Other	\$13,565.87	\$13,200.00	\$20,374.26	\$7,174.26	10,000	-10,400
Total Board Operations	\$46,197.82	\$45,800.00	\$46,101.05	\$301.05	\$32,000.00	-\$14,100.00
Committees						
Competitiveness/Replant Committee	\$3,913.89	\$6,000.00	\$1,274.40	-\$4,725.60	2,500	1,200
Research Committee	\$2,564.94	\$2,500.00	\$340.00	-\$2,160.00	1,500	1,200
Environment & Water	\$3,110.78	\$3,000.00	\$4,768.79	\$1,768.79	500	-4,300
Financial Programs	\$1,053.44	\$2,500.00	\$5,967.30	\$3,467.30	2,000	-4,000
Labour Committee	\$25,563.55	\$20,000.00	\$19,656.93	-\$343.07	2,000	-17,700
Membership Services	\$2,713.30	\$4,000.00	\$2,206.22	-\$1,793.78	2,000	-200
Total Committees	\$38,919.90	\$38,000.00	\$34,213.64	-\$3,786.36	\$10,500.00	-\$23,700.00
Industry Organizations						
BC Agriculture Council	\$18,280.24	\$28,000.00	\$21,934.70	-\$6,065.30	26,000	4,100
BCAC Hort Sector	\$627.23	\$600.00	\$0.00	-\$600.00	500	500
Canadian Federation of Agriculture	\$1,271.81	\$5,000.00	\$3,527.47	-\$1,472.53	3,500	0
Canadian Horticultural Council	\$34,449.38	\$35,000.00	\$28,136.58	-\$6,863.42	20,000	-8,100
PICO Hldg Co. Ltd.	\$53.13	\$0.00				
Total Industry Organizations	\$54,681.79	\$68,600.00	\$53,598.75	-\$15,001.25	\$50,000.00	-\$3,600.00
Office & Overhead						0
Advertising	\$13,854.07	\$13,500.00	\$16,141.09	\$2,641.09	5,000	-11,100
Annual Service Fees	\$1,498.39	\$1,700.00	\$655.82	-\$1,044.18	700	0
Bank Service Charges	\$2,853.85	\$2,800.00	\$2,993.19	\$193.19	3,000	0
Contract Mailing	\$407.14	\$400.00	\$0.00	-\$400.00	0	0
Courier & Postage	\$1,992.72	\$2,000.00	\$1,216.31	-\$783.69	800	-400

Depreciation	\$4,189.95	\$6,000.00	\$4,516.08	-\$1,483.92	6,000	1,500
Facilities & Catering	\$17,166.88	\$18,000.00	\$15,540.54	-\$2,459.46	7,500	-8,000
Insurance	\$3,408.36	\$3,600.00	\$6,833.79	\$3,233.79	7,000	200
Office Rent; Parking & Alarm	\$15,381.05	\$15,000.00	\$14,557.00	-\$443.00	16,900	2,300
Professional Fees	\$17,233.27	\$16,500.00	\$15,447.38	-\$1,052.62	16,500	1,100
Stationery & Supplies	\$10,643.67	\$10,000.00	\$7,950.99	-\$2,049.01	8,000	0
Subscription & Dues	\$3,048.58	\$3,000.00	\$888.10	-\$2,111.90	900	0
Technology - Consulting/Supplies	\$3,975.48	\$4,000.00	\$5,726.47	\$1,726.47	4,000	-1,700
Telephone, Fax, Internet	\$15,355.77	\$17,000.00	\$14,186.80	-\$2,813.20	15,000	800
Total Office & Overhead	\$111,009.18	\$113,500.00	\$106,653.56	-\$6,846.44	\$91,300.00	-\$15,400.00
Project Expenses						
AIP - CRADA payments	\$230,478.00	\$230,000.00	\$0.00	-\$230,000.00	230,000	230,000
AIP-Grower Testing	\$683,788.06	\$682,000.00	\$470,965.94	-\$211,034.06	682,000	211,000
AIP-Project Manage-Contracted Serv	\$58,612.18	\$60,000.00	\$77,199.86	\$17,199.86	60,000	-17,200
BCFGA Spec Project Expenses	\$118,020.09	\$175,000.00	\$196,022.11	\$21,022.11	314,750 [2]	118,700
CAP-Science Coordination Expenses	\$18,536.76	\$18,000.00	\$27,393.97	\$9,393.97	18,000	-9,400
Tree Fruit Production Guide	\$5,750.39	\$6,000.00	\$11,753.98	\$5,753.98	1,500	-10,300
Total Project Expenses	\$1,115,185.48	\$1,171,000.00	\$783,335.86	-\$387,664.14	\$1,306,250.00	\$522,900.00
Regional and District Councils						
Local and District Council	\$4,578.52	\$4,600.00	\$7,187.88	\$2,587.88	2,300	-4,900
Total Regional and District Councils	\$4,578.52	\$4,600.00	\$7,187.88	\$2,587.88	\$2,300.00	-\$4,900.00
Staff Expense						
Contract Services	\$474.93	\$0.00	\$0.00	\$0.00	0	0
Salaries & Benefits	\$208,983.05	\$254,000.00	\$230,897.95	-\$23,102.05	242,000	11,100
Staff Travel	\$10,200.68	\$11,000.00	\$9,570.46	-\$1,429.54	4,000	-5,600
Total Staff Expense	\$219,658.66	\$265,000.00	\$240,468.41	-\$24,531.59	\$246,000.00	\$5,500.00
Total Operating Expenses	\$1,640,479.09	\$1,762,000.00	\$1,316,971.13	-\$445,028.87	\$1,789,350.00	\$472,400.00
Net Profit	\$235,721.54	-\$90,000.00	-\$180,364.62	-\$90,364.62	\$0.00	\$180,400.00

[1] 11500 + 25000 TFPG grants

[2] 30000 Financial Snapshot